Elevator Pitch

An elevator pitch is a brief way of introducing yourself, getting across a key point or two, and making a connection with someone. The goal is to introduce yourself, engage your audience, and to start a conversation in less than two minutes.

You need to quickly convey important information - below are 4 steps to assist you:

1. **Introduce Yourself**
   Include your name, major, and year in school.

2. **What am I Interested In?**
   Include the job or internship, field or industry that you are seeking.

3. **What Can I Offer?**
   Highlight your RELEVANT experience, skills, and achievements that relate directly to the organization or position - do advanced research on the company.

4. **Wrap it up!**
   Pull everything together with a brief concluding sentence. Thank the recruiter for their time, give them your resume and ask them for contact information.

General Tips

- **Pace Yourself**: Don't speak too quickly - slow down so the listener doesn't miss what you're saying
- **Be Engaged**: Make eye contact - avoid becoming distracted or looking disinterested
- **Follow-up**: Make sure you follow up in a timely manner
- **Practice, practice, practice**: Put it on paper! Write out a script or talking points, then craft your pitch and practice
Hello,

My name is ____________, and I'm a senior completing a bachelor's degree in __________ with a minor in __________ at UC Davis. I'm interested in a career (or internship) in __________ in the ____________ field. During college, I was involved in ____________ and ____________, where I developed skills in ____________. I also interned at ____________, where I discovered that I really enjoy ____________. I'd love to learn more about opportunities in ____________. Would it be possible to set up a meeting to discuss more about ____________, or could you refer me to the person in charge of recruitment?

Hello,

My name is ____________, and I'm a senior completing a bachelor's degree in __________ with a minor in __________ at UC Davis. I'm interested in a career (or internship) in __________ in the ____________ field. During college, I was involved in ____________ and ____________, where I developed skills in ____________. I also interned at ____________, where I discovered that I really enjoy ____________. I'd love to learn more about opportunities in ____________. Would it be possible to set up a meeting to discuss more about ____________, or could you refer me to the person in charge of recruitment?

Hello,

I am ____________, and I'm a junior completing a bachelor's degree in __________ with a minor in __________ at UC Davis. I'm interested in an internship in __________ in the ____________ field. During college, I was involved in ____________ and ____________, where I developed skills in ____________. I also interned at ____________, where I discovered that I really enjoy ____________. I'd love to learn more about opportunities in ____________. Would it be possible to set up a meeting to discuss more about ____________, or could you refer me to the person in charge of recruitment?

Hello,

I am ____________, and I'm a junior completing a bachelor's degree in __________ with a minor in __________ at UC Davis. I'm interested in an internship in __________ in the ____________ field. During college, I was involved in ____________ and ____________, where I developed skills in ____________. I also interned at ____________, where I discovered that I really enjoy ____________. I'd love to learn more about opportunities in ____________. Would it be possible to set up a meeting to discuss more about ____________, or could you refer me to the person in charge of recruitment?